

# **Wyndham Hotels brings Dolce brand to India, in partnership with Fine Acers Group**

Wyndham Hotels & Resorts has announced the debut of its upscale lifestyle brand, Dolce Hotels & Resorts, in India through a strategic alliance with Fine Acers Group. The partnership will bring two landmark developments — Dolce by Wyndham Goa and Dolce by Wyndham Udaipur — marking a significant step in Wyndham's premium lifestyle expansion in the country.

The announcement was formalised at a brand signing ceremony hosted at the upcoming Dolce Resort Udaipur in Kodiyat. The occasion also celebrated the launch of Wyndham Grand Jaipur Amer, reinforcing Wyndham's accelerating growth across key Indian gateway and leisure markets.

## **Capitalising on High-Growth Leisure & Wedding Markets**

Dolce by Wyndham Goa is strategically positioned to capture Goa's strong year-round domestic and international leisure demand, alongside its rapidly expanding weddings and MICE segments. As one of India's most visited destinations, Goa offers robust occupancy performance, premium rate potential, and sustained tourism activity, making it an ideal fit for the Dolce brand's experiential and event-led positioning.

Dolce by Wyndham Udaipur, set against the scenic Aravalli landscape, is being designed as a destination-driven luxury retreat. Udaipur continues to command some of the country's highest average daily rates and remains a marquee market for luxury weddings and large-format celebrations — a segment that aligns seamlessly with Dolce's global MICE and lifestyle DNA.

## **Strengthening Wyndham's Lifestyle Footprint in India**

Commenting on the development, Dimitris Manikis, President – EMEA, Wyndham Hotels & Resorts, said the dual signing represents a defining milestone for the group's India strategy, bringing the Dolce brand to two of the country's most iconic destinations. He noted that the resorts will embody Dolce's positioning at the intersection of business, celebrations, and leisure.

Rahool Macarius, Market Managing Director – Eurasia, Wyndham Hotels & Resorts, highlighted that Dolce properties are designed to create inspiring environments where elegant design, personalised service, and curated experiences elevate meetings, events, and high-value leisure stays.

Globally present across Europe, North America and key international markets, Dolce by Wyndham operates in the premium lifestyle and destination MICE segment. In India, both properties will follow a unit-sales ownership model, with approximately 70% of the inventory sold to individual investors and integrated into a professionally managed rental pool — ensuring operational consistency and investment alignment.

Dinesh Yadav, Founder & Managing Director of Fine Acers, emphasised that the partnership further strengthens the long-standing relationship between the two groups and positions both projects to benefit from India's growing appetite for premium leisure destinations and destination wedding venues.