

‘Indian Hospitality Set for Double-Digit RevPAR Growth on Strong Demand Quality’: Dr. Sanjay Sethi

Indian hospitality is entering 2026 with strong visibility and sustained momentum across its key demand drivers. According to Dr. Sanjay Sethi, Managing Director & CEO, Chalet Hotels Ltd., the outlook for the sector remains firmly positive, supported by multiple, resilient growth engines.

“As we look ahead to 2026, the growth drivers for Indian hospitality are both clear and durable. Business travel has returned with depth and predictability, domestic leisure continues to broaden and mature, and MICE and weddings remain powerful demand engines. Together, these segments are well positioned to sustain double-digit RevPAR growth for the industry,” Dr. Sethi said.

He highlighted that what sets the current cycle apart is the improving quality of demand. “What differentiates this cycle is the quality of demand — longer stays, higher spend intensity and greater forward visibility — enabling asset-led hospitality platforms to plan and execute with far greater discipline.” This evolution is allowing hotel companies to shift decisively from recovery-led strategies to more structured, value-driven growth models.

In this context, asset strength and portfolio composition are becoming increasingly critical. “In this environment, scale, location and portfolio balance matter,” Dr. Sethi noted, adding that Chalet Hotels is well positioned to capitalise on these trends with “a strong presence across commercial hubs and destination markets, and assets that are structurally aligned to business, leisure and large-format events.”

Together, these factors underscore a confident outlook for Indian hospitality as it heads into 2026, with demand quality, portfolio resilience and disciplined execution emerging as the defining pillars of the sector’s next growth phase.